

(2659 words) Why does the truly creative person always win? It may have to do with the fact that they aren't competing, but out-creating everyone else in their field. The creative person realizes that his mind is an inexhaustible storehouse. It can provide anything he earnestly wants in life. But in order to draw from this storehouse, he must constantly add to its stock of information, thoughts, and wisdom. He reaches out for ideas. Ideas are like slippery fish. They seem to have a peculiar knack of getting away from us. Because of this, the creative person always has a pad and a pencil handy. By capturing ideas immediately, he doesn't risk forgetting them. Having a sincere interest in people, our creative person listens carefully when someone else is talking. He's intensely observant, absorbing everything he sees and hears. And it pays off in a flood of new ideas and information that would otherwise be lost to him forever. The creative person anticipates achievement. She expects to win. And the above-average production engendered by this kind of attitude affects those around her in a positive way. Problems are merely challenges to creative minds. Without problems, there would be little reason to think at all. Why worry when you can be creative in solving them? Creative and productive people are not creative and productive for the benefit of others. It's because they're driven by the need to be creative and productive. They experience the joy of producing something. We all know the stories of Alexander Graham Bell and Thomas Edison. Einstein was such a person, of course, but there are thousands of them that we never hear of. Their work is everything, though they may struggle for years before recognition and success come to them. This is the mark of the creative person ... still making progress, still learning, still producing as long as he or she lives.

**Four Techniques for Creative Revolutions** To spur your mind to new action, think combination, adaptation, substitution, and rearrangement.

**Think Combination** Everything you see, hear, touch, taste, and smell during the day offers you the opportunity to consider new combinations. A simple pencil is a combination of wood, carbon, rubber, paint, and metal. You can come up with great ideas that can lead to profits, patents, and even billion-dollar companies by finding new combinations yourself.

**Think Adaptation** Velcro was created through adaptation. It was adapted from the clinging capability of the lowly cocklebur. It is itself being adapted to new uses constantly. The only limit to what you can achieve by adapting old products to new uses - old methods to new applications - is the limit of your own creativity.

**Think Substitution** When you think substitution, ask yourself how you might substitute a different idea, product, or material for the one now used. Perhaps there's a substitution that will work better or last longer, or cost less, or be lighter, or more colorful, and so forth.

**Think rearrangement** Rearrange things, change pace, alter sequence, start from scratch. This type of thinking works for everyone. Redesigning ketchup, mustard, and salad dressing so the spout is on the bottom made it easier to get the contents out. If you want to spur your mind to new action, think combination, adaptation, substitution, and rearrangement. Take nothing for granted. Everything can be changed, improved. Don't wait for it - be an agent of change. Help bring change about. Complete audio for this special report is available as linked inside. Win over your competition - Be Creative. Learn more. Get Your Copy Today! Scroll back to the top and buy now.

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