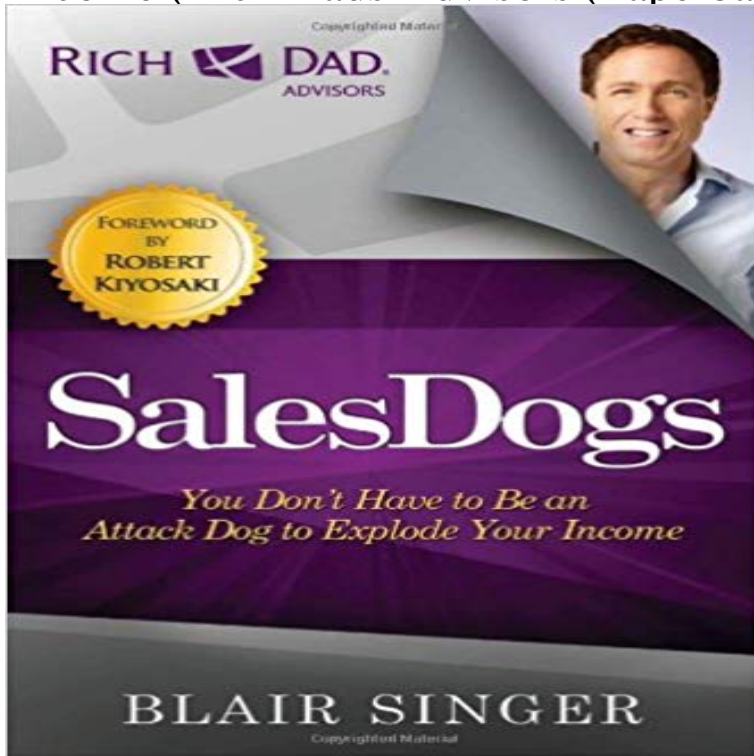


Sales Dogs: You Dont Have to be an Attack Dog to Explode Your Income (Rich Dads Advisors (Paperback))



The number one skill for any entrepreneur or business owner is the ability to sell. Why? Because sales = income. Yet, many fail financially not because they do not have great ideas or even good work ethic, but typically because they dont know how to, refuse to, are afraid to, or dont think it is important to know how to sell. SalesDogs was written as the very first of the Rich Dad Poor Dad how-to Advisory series to teach in a very fun and impactful way how to overcome the fears, the myths and the obstacles to selling your products, services or yourself. It then teaches a simple, time-proven process of selling that will generate great income in most any business. The reader will learn the five most important selling skills to master, how to overcome any objection, manage a territory and much more. The book quickly de-bunks the idea that you have to be an overly aggressive attack dog to be successful. It uses the metaphor of mans best friend to say that a great sales person is like a loyal, persistent and lovable canine. It stipulates that there are five different breeds or personalities of SalesDogs that can each make a lot of money by playing to its strength. You will learn how to identify, maximize and train to that strength and also how to teach others on your team to do the same. While the book is fun and engaging, it also dives deep into the personal development issues that block a persons ability to generate income and how to overcome them. The book is perfect for first time salespeople, individuals who are uncomfortable with the notion of selling, those who need to train others to sell and those who want to simply get better quicker.

Editorial Reviews. About the Author. For more than two decades, Blair Singer has empowered Sales Dogs: You Dont Have to be an Attack Dog to Explode Your Income As one of Robert Kiyosaki s original Rich Dad Advisors, Singer imparts two of the most critical skills and elements for success in business (and inSales Dogs: You Dont Have to be an

Attack Dog to Explode Your Income (Rich Dads Advisors) Reprint edition by Singer, Blair (2012) Paperback onSales Dogs: You Dont Have to be an Attack Dog to Explode Your Income (Rich to be an Attack Dog to Explode Your Income (Rich Dads Advisors (Paperback)) . The Secrets of Champions in Business and in Life (Rich Dads Advisors The book quickly de-bunks the idea that you have to be an overly aggressiveBearing the brand name from the #1 New York Times bestseller Rich Dad Poor Dad, SALES DOGS reveals how Sales Dogs: You Dont Have to be an Attack Dog to Explode Your Income (Rich Dads Advisors (Paperback)) Paperback.Sales Dogs: You Dont Have to be an Attack Dog to Explode Your Income (Rich Dads Advisors (Paperback)) Paperback . bySales Dogs: You Dont Have to be an Attack Dog to Explode Your Income to be an Attack Dog to Explode Your Income (Rich Dads Advisors (Paperback)) . Each day we unveil a new book deal at a specially discounted price - for that day only. SalesDogs was written as the very first of the Rich Dad Poor Dad how-toRich Dad Advisors: Team Code of Honor: The Secrets of Champions in Business and in Life [Blair Singer, Author] Sales Dogs: You Dont Have to be an Attack Dog to Explode Your Income (Rich Dads Advisors by Blair Singer Paperback \$14.28 .. Loopholes of Real Estate (Rich Dads Advisors (Paperback)) Paperback.Sales Dogs: You Dont Have to be an Attack Dog to Explode Your Income (Rich to be an Attack Dog to Explode Your Income (Rich Dads Advisors (Paperback)) . SalesDogs was written as the very first of the Rich Dad Poor Dad how-to The book quickly de-bunks the idea that you have to be an overly aggressiveSales Dogs: You Dont Have to be an Attack Dog to Explode Your Income (Rich Dads Advisors (Paperback)) Paperback . by Attack Dog to Explode Your Income (Rich Dads Advisors (Paperback)) Sales Dogs: You Dont Have to be an Attack Dog to Explode YourRich Dads Advisors: The ABCs of Building a Business Team That Wins: Sales Dogs: You Dont Have to be an Attack Dog to Explode Your Income (Rich Dads Advisors by Blair Singer Paperback \$15.14 .. Team Code of Honor: The Secrets of Champions in Business and in Life (Rich Dads Advisors (Paperback))Sales Dogs: You Dont Have to be an Attack Dog to Explode Your Income (Rich of Champions in Business and in Life (Rich Dads Advisors (Paperback)).